COMMODITY, APPLICATION AND PRICE

CHANGE: Rate and Route

COMMODITY: Ethanol

STCC: 49 091 52

EQUIPMENT: Private Tank Car, zero mileage compensation

GENERAL CONDITIONS: Freight Charges are via AAR accounting Rule 11, paid by origin

shipper

Applicable only on shipments moving beyond Nora Springs, IA on

Canadian Pacific (CP)

Price applies in US Funds

Multi Car Billing Rate assumes foreign carrier power utilized

FROM: Fairbank, IA

TO: Nora Springs, IA for beyond on CP

RATE IN DOLLARS Low Cap: \$962 PER CAR for Single Car Billing

\$1,181 PER CAR for 65+ Multi Car Billings

High Cap: \$1,039 PER CAR for Single Car Billing

\$1,275 PER CAR for 65+ Multi Car Billings

High Cap Rate is GWOR over 263,000 but **BELOW** 268,000

ROUTE: IANR-NORSP-CP

GOVERNING UFC 6000-SERIES-UNIFORM FREIGHT CLASSIFICATION PUBLICATIONS: OPSL 6000-SERIES-OFFICIAL RAILROAD STATION LIST

STCC 6001-SERIES-STANDARD TRANSPORTATION

COMMODITY CODE

IANR 3001-SERIES-RULES AND REGULATIONS

ISSUED: November 28, 2017 EFFECTIVE: January 1, 2018 EXPIRATION DATE: December 31, 2018

ISSUED BY: Iowa Northern Railway Company, 305 2ND STREET SE CEDAR RAPIDS, IA